

# Compare old Xero plans with new

A guide for UK small businesses to the new Xero plans

#### Simpler choices, more inclusions

Xero is simplifying its set of plans to make it easier for you to access the tools you need to help run your business efficiently.

#### What's new

On 12 September 2024, Xero is launching three new streamlined business plans (Xero Ignite, Xero Grow and Xero Comprehensive) and enhancing the Ultimate plan in the UK. These new plans are designed to provide you with easier access to the tools to help run your business efficiently.

That means more key features included, with fewer plans and add-ons to choose from. As a result, the Starter, Standard and Premium plans will no longer be sold from 12 September 2024.

#### Phased move to new plans

From 12 September 2024:

- Xero will begin moving subscribers to the new plans in phases, taking into account their current plan (and any add-ons). For the majority of customers, this will mean more features for the same or lower price when you are moved to a new plan
- We'll be in touch to ensure that you have a minimum of 60 days' notice before any of these plans are moved, including information about the plan we intend to move the subscriber to.
- We intend to move subscribers to new plans by March 2025
- Alternatively, you can choose to move to a new plan from 12 September 2024
- If you want to upgrade or downgrade a plan, or add or remove an add-on, you'll need to choose one of the new plans. If you transfer a subscription, the new subscriber will need to choose one of the new plans
- If you have the payroll, expenses or projects add-on attached to your current plan and need to add additional users, you can do so and remain on the old plan (until Xero moves you); overage charges continue to apply.
- Once you've moved to a new plan, your previous plan will no longer be available

In September 2024, we'll provide more details on our migration plan and approach.

#### New plan line-up

Here's the new line-up of plans:

- Xero Ignite: Accounting basics for businesses starting out
- Xero Grow: Accounting tools for the self-employed and growing businesses
- Xero Comprehensive: Streamlined accounting and payroll for businesses with employees
- **Xero Ultimate:** Accounting, payroll and forecasting tools to help businesses scale for future growth

#### Find out more about the new plans

For more details about the new plans, go to xero.com/newplans

## Starter plan comparison



Compare the features included in the Xero Starter plan with those in the new Xero Ignite, Xero Grow and Xero Comprehensive plans that become available on 12 September 2024. See details of the other new plans at <u>xero.com/planchanges</u>

# Compare the Starter plan with Xero Ignite, Xero Grow and Xero Comprehensive

All prices are in GBP per month excluding VAT and are effective on 12 September 2024. Terms apply; see the pricing terms below.

	Starter £16	lgnite £16	Grow £33	Comprehensive £47
Send invoices and quotes	20 invoices/mth	20 invoices/mth	✓	✓
Enter bills	5 bills/mth	10 bills/mth	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Submit VAT returns to HMRC	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓	✓
Automate CIS calculations & reports	✓	✓	✓	✓
Pay Bills	Optional £0.20 per bill payment (GBP only)	Optional £0.20 per bill payment (GBP only)	Up to 5 bill payments/mth £0.20 per additional bill payment (GBP only)	Up to 10 bill payments/mth £0.20 per additional bill payment (GBP only)
Claim expenses and mileage (Xero Expenses)	Optional £2.50/mth for 1 person £2.50/mth per additional active user	×	1 person £2.50 /mth per additional active user	Up to 5 people £2.50/mth per additional active user
Run payroll (Xero Payroll)	Optional £5/mth for up to 5 people, £1/mth per additional user	×	1 person	Up to 5 people
Send and receive payments in multiple currencies	*	×	*	✓
Analytics Plus: Advanced cash flow predictions	Optional £5/mth	×	×	✓
Track projects (Xero Projects)	Optional £5 /mth for 1 user £5/mth per additional active user	×	×	×
Submit CIS returns (CIS Contractor)	Optional £5/mth	Optional £5/mth	Optional £5/mth	Optional £5/mth

## Standard plan comparison



Compare the features included in the Xero Standard plan with those in the new Xero Grow, Xero Comprehensive and Xero Ultimate plans that become available on 12 September 2024. See details of the other new plans at <u>xero.com/planchanges</u>

# Compare the Standard plan with Xero Grow, Xero Comprehensive and the enhanced Xero Ultimate plan

All prices are in GBP per month excluding VAT and are effective 12 September 2024. Terms apply; see the pricing terms below.

	Standard £33	Grow £33	Comprehensive £47	Ultimate (enhanced) £59
Send invoices and quotes	✓	✓	✓	✓
Enter bills	✓	✓	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Submit VAT returns to HMRC	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓	✓
Automate CIS calculations & reports	✓	✓	✓	✓
Pay Bills	Optional £0.20 per bill payment (GBP only)	Up to 5 bill payments/mth £0.20 per additional bill payment (GBP only)	Up to 10 bill payments/mth £0.20 per additional bill payment (GBP only)	Up to 15 bill payments/mth £0.20 per additional bill payment (GBP only)
Claim expenses and mileage (Xero Expenses)	Optional £2.50/mth for 1 person; £2.50/mth per additional active user	1 person £2.50/mth per additional active user	Up to 5 people £2.50/mth per additional active user	Up to 10 people £2.50/mth per additional active user
Run payroll (Xero Payroll)	Optional £5/mth for up to 5 people; £1/mth per additional user	1 person	Up to 5 people	Up to 10 people £/1/mth per person after 10; max 200 people
Send and receive payments in multiple currencies	×	×	✓	✓
Analytics Plus: Advanced cash flow predictions	Optional £5 /mth	×	✓	✓
Track projects (Xero Projects)	Optional £5 /mth for 1 user £5 /mth per additional active user	×	×	Up to 10 people £5 /mth per additional active user
Submit CIS returns (CIS Contractor)	Optional £5 /mth	Optional £5 /mth	Optional £5 /mth	Optional £5 /mth

## **Premium plan comparison**



Compare the features included in the Xero Premium plan with those in the new Xero Comprehensive and Xero Ultimate plans that become available on 12 September 2024. See details of the other new plans at xero.com/planchanges

# Compare the Premium plan with Xero Comprehensive and the enhanced Xero Ultimate plan

All prices are in GBP per month excluding VAT and are effective 12 September 2024. Terms apply; see the pricing terms below.

	Premium £47	Comprehensive £47	Ultimate (enhanced) £59
Send invoices and quotes	✓	✓	✓
Enter bills	✓	✓	✓
Reconcile bank transactions	✓	✓	✓
Submit VAT returns to HMRC	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓
Automate CIS calculations & reports	✓	✓	✓
Pay Bills	Optional £0.20 per bill payment (GBP only)	Up to 10 bill payments/mth £0.20 per additional bill payment (GBP only)	Up to 15 bill payments/mth £0.20 per additional bill payment (GBP only)
Claim expenses and mileage (Xero Expenses)	Optional £2.50/mth for 1 person £2.50/mth per additional active user	Up to 5 people £2.50/mth per additional active user	Up to 10 people £2.50/mth per additional active user
Run payroll (Xero Payroll)	Optional £5/mth for up to 5 people; £1/mth per additional user	Up to 5 people	Up to 10 people £1/mth per person after 10; max 200 people
Send and receive payments in multiple currencies	$\checkmark$	✓	✓
Analytics Plus: Advanced cash flow predictions	Optional £5 /mth	✓	✓
Track projects (Xero Projects)	Optional £5 /mth for 1 user £5 /mth per additional active user	×	Up to 10 people £5 /mth per additional active user
Submit CIS returns (CIS Contractor)	Optional £5 /mth	Optional £5 /mth	Optional £5 /mth

## **Ultimate plan comparison**



Compare the features included in the old Xero Ultimate plans with those in the enhanced plan that become available on 12 September 2024. See details of the other new plans at <u>xero.com/planchanges</u>

# Compare the old Ultimate plan with the enhanced Xero Ultimate plan

All prices are in GBP per month excluding VAT and are effective 12 September 2024. Terms apply; see the pricing terms below.

	Ultimate (old) £59	Ultimate (enhanced) £59	
Send invoices and quotes	$\checkmark$	✓	
Enter bills	✓	✓	
Reconcile bank transactions	✓	✓	
Submit returns to HMRC	✓	✓	
Hubdoc: Capture bills and receipts	✓	✓	
Analytics: Track cash flow	✓	✓	
Automate CIS calculations & reports	✓	✓	
Pay Bills	Optional £0.20 per bill payment (GBP only)	Up to 15 bill payments/mth £0.20 per additional bill payment (GBP only)	
Claim expenses and mileage (Xero Expenses)	Up to 5 people £2.50 /mth per additional active user	Up to 10 people £2.50 /mth per additional active user	
Run payroll (Xero Payroll)	Up to 10 people £1 per person after 10; max 200 people	Up to 10 people £1/mth per person after 10; max 200 people	
Send and receive payments in multiple currencies	✓	✓	
Analytics Plus: Advanced cash flow predictions	✓	✓	
Track projects (Xero Projects)	Up to 5 people £5/mth per additional active user	Up to 10 people £5/mth per additional active user	
Submit CIS returns (CIS Contractor)	Optional £5/mth	Optional £5/mth	



## **Pricing terms**

- Pricing is effective 12 September 2024.
- Xero reserves the right to change pricing at any time.
- All prices are in GBP per month and exclude VAT.
- Invoice limits for the Xero Ignite plan apply to both approving and sending invoices. Transactions initiated by app partners may automatically contribute to your invoice limit.
- Hubdoc is included in Xero Ignite, Grow, Comprehensive and Ultimate plans as long as it's connected to your Xero subscription.
- A limited number of GBP bill payments are included in Xero Grow, Comprehensive and Ultimate plans per month (+£0.20 per additional bill payment). Pricing is in GBP and excludes VAT.
- Your use of the Xero services is subject to the Xero Terms of Use and Privacy Policy and your use of the Hubdoc services is subject to the Hubdoc Terms of Use.
- Limits for Xero Projects and Xero Expenses are per active user, per month.